

Investors
Presentation
April 2022

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# Agenda:

Company overview

The bottom line

Technological developments

Business developments

New products, R&D

Financial reports

Future goals

### **Company Overview**

#### **Established in 2014**

- · Traded on the Tel Aviv Stock Exchange since 2017 (TASE:APLP)
- · Develops a flexible solar film using a patent-protected unique technology

#### **Growing Company**

- · 100 team members (compared to 27 on April 2021)
- · Completed the establishment of the 1st flexible solar film factory in Yokneam (10MWp)
- · The 2nd factory (190MWp) is under construction, expected to start production on H2 2022.

#### **Global Interest**

· Strategic partnerships with global market leaders, such as: Amazon, Audi, VW, Hyundai and others

#### **Trusted by the Stock-Market**

· During Q2 2021 the institutional investors The Phoenix and More became substantial shareholders of Apollo. In Q1 2022 the company raised 46.8M NIS through rights issue (99.5% utilization)



### The Bottom Line

An innovative technological company, developing & producing a unique, flexible solar cell

#### **Ground-breaking technology**

Patent-protected in the solar-energy field – higher efficiency than any other flexible solar solutions today

#### The technology can be implemented

In various shapes and composite materials, making them energy generators

#### **Dual-usage potential**

In areas considered irrelevant for solar usage, such as lightweight roofs, internal banks of reservoir, railways, roads and in fact any surface under the sun

#### **Local production**

The company is establishing a unique flagship factory for flexible solar panels in Israel, with an annual production capacity of approx. 190MWp



# Partnering with global pioneers







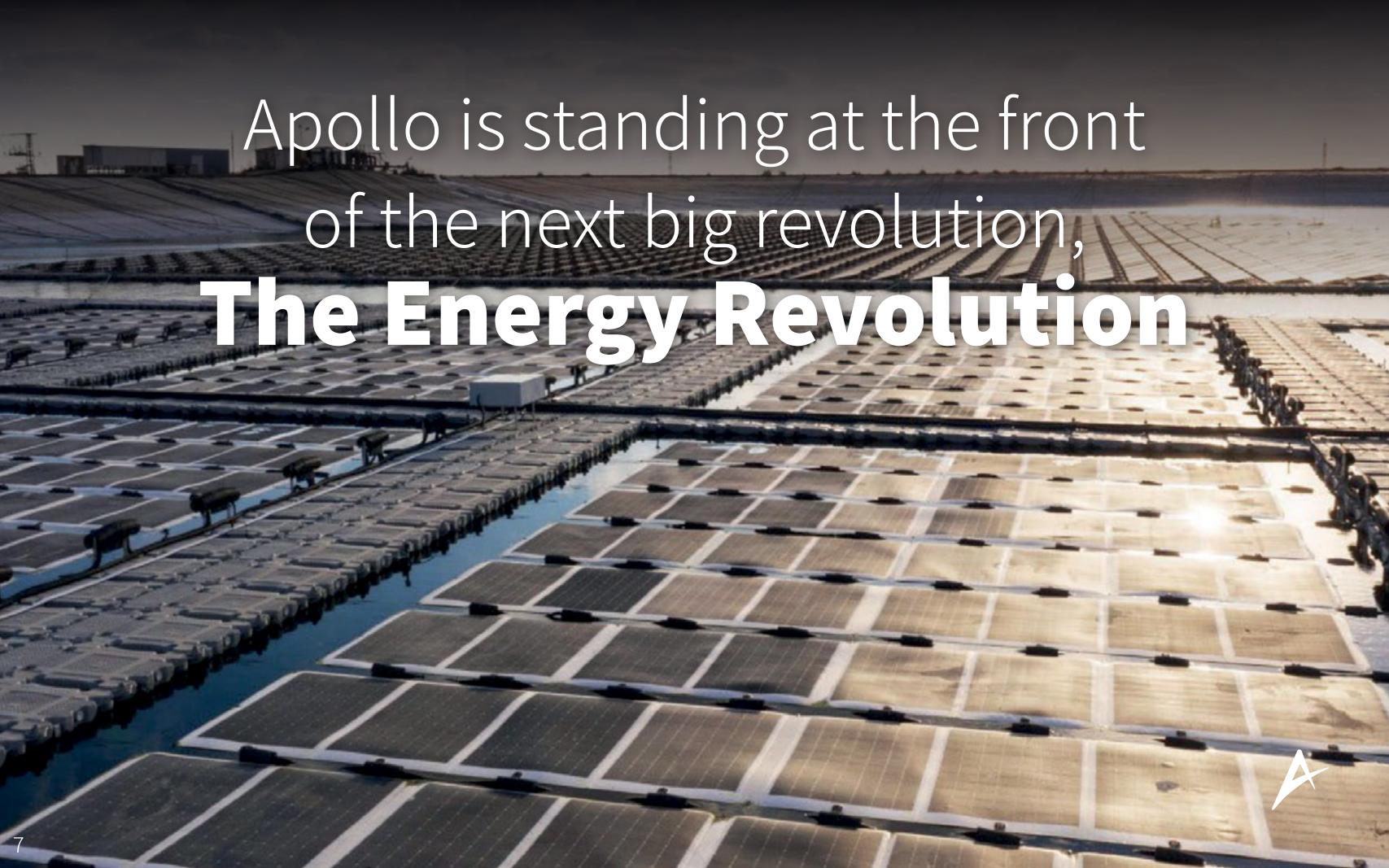




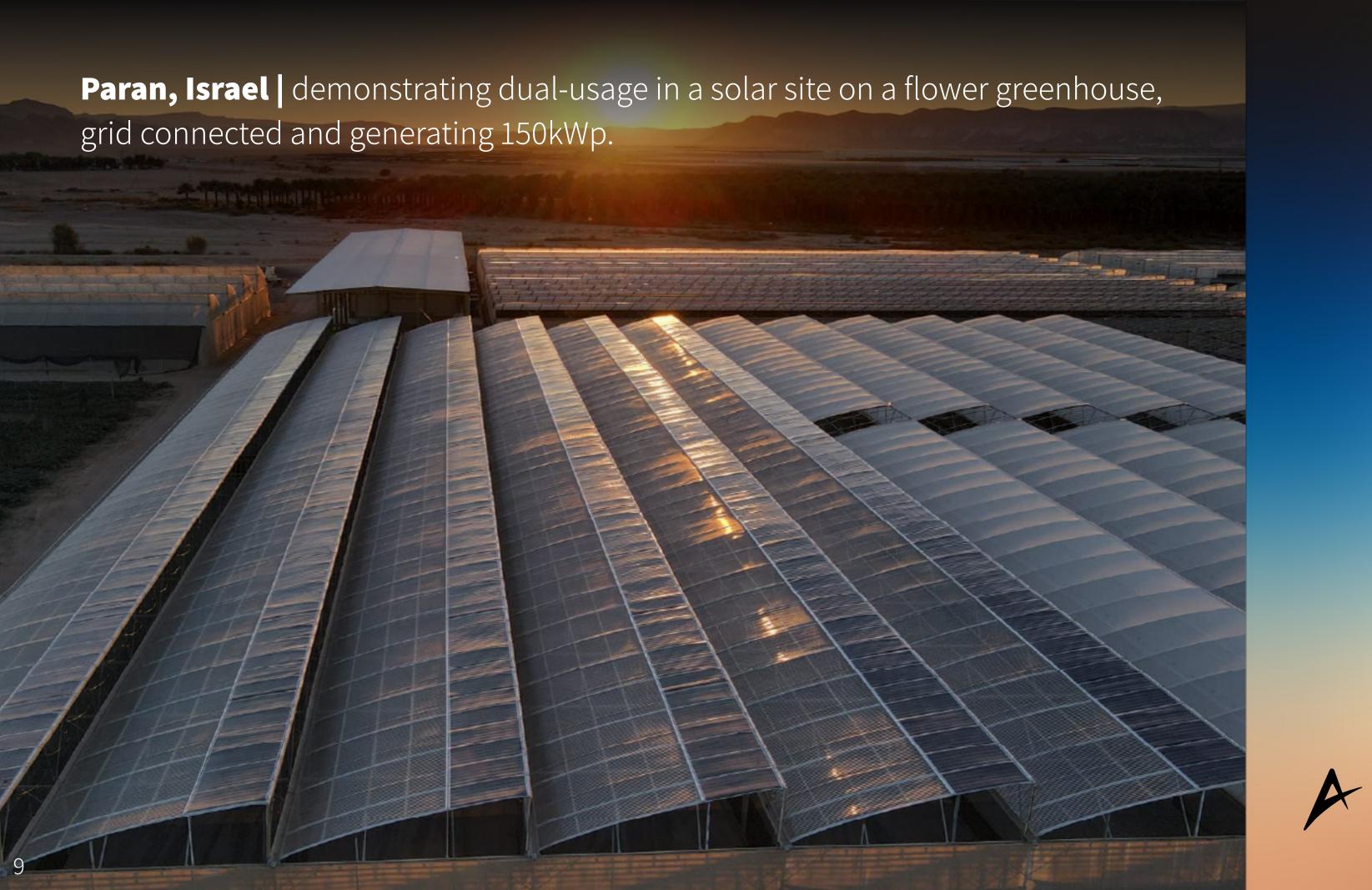
















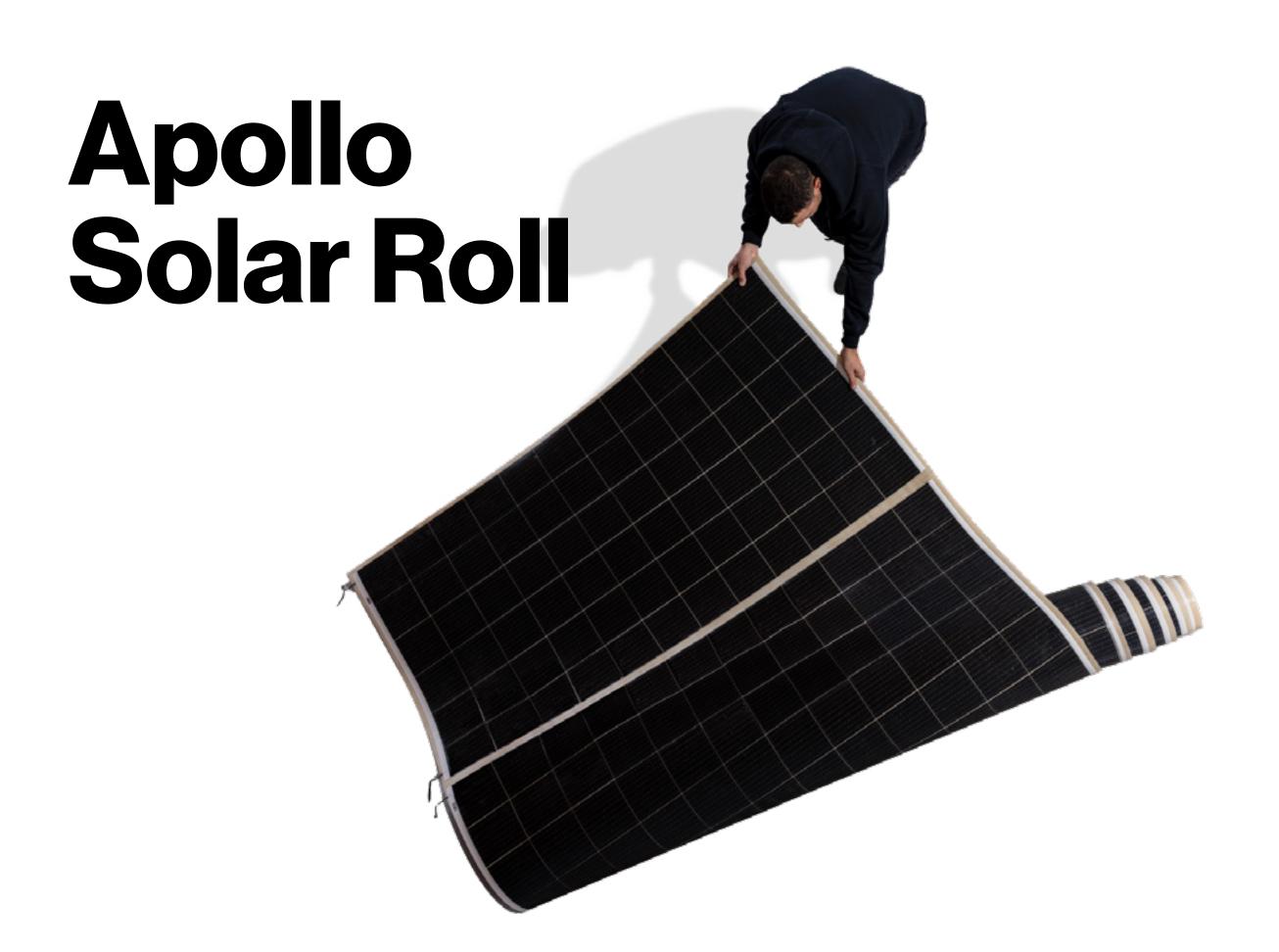






# Recent technological developments overview







### **Apollo Solar Roll**

A ground-breaking technology of Size of basic unit: a lightweight and flexible solar 12 m<sup>2</sup> film, efficient and durable that can transform any surface into **Durable in tough** an energy-producing surface weather conditions production capacity: 1,800W Various and simple installation Weigh up to 35 kg possibilities; (3 kg per m<sup>2</sup>) - Ideal saving time, work for lightweight roofs and money. Adjustable to any shape Easy to pack, of structure, moves deploy and install organically on water



# Establishing a unique factory for the lightweight roofs and FPV markets

The company is building a 190MWp production factory in Mevo Carmel, with 11,000 m<sup>2</sup> of production and warehouse areas

The factory will enable mass production of the solar roll using ground breaking technology

The advanced production line is due to arrive during the summer of 2022, consists of 60 machines

The company has started recruiting employees for the factory











# Recent business developments



### **Work Order from Amazon**

The company has received a strategic order from Amazon for installation its technology on top of a logistical warehouse of Amazon in France

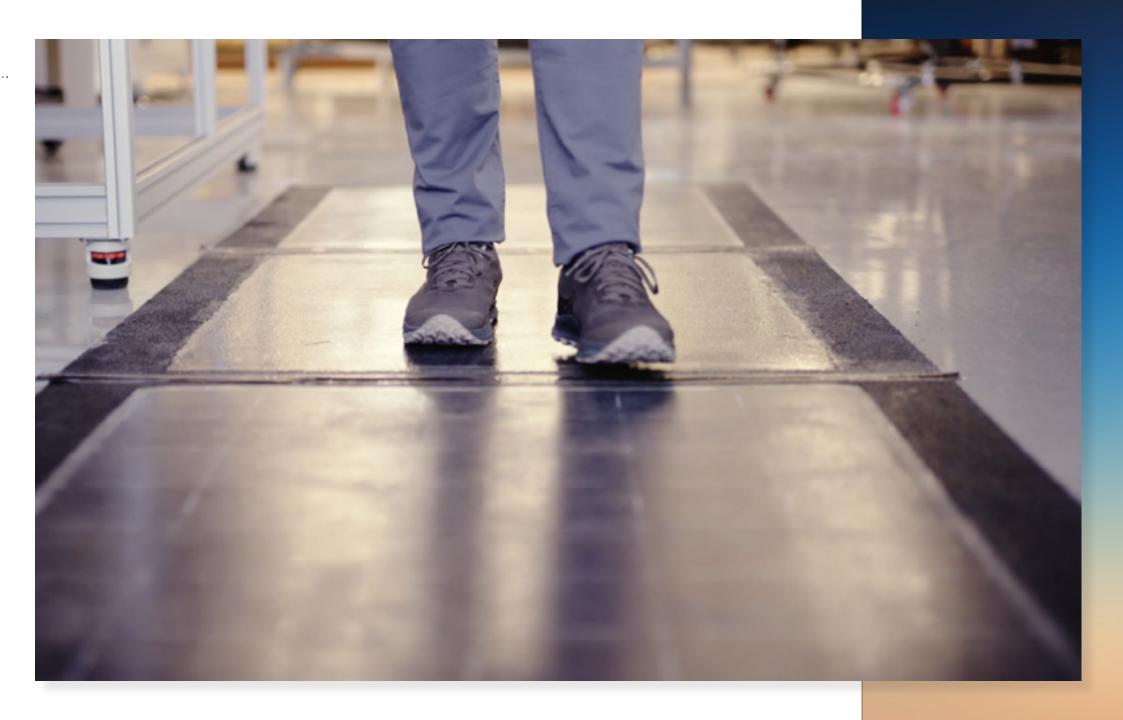
The warehouse, such as a large number of facilities operated by Amazon around the world, has a weight-bearing limitation, and therefor is ideal for Apollo's lightweight solar roll technology





### **Work Order from Amazon**

In addition to the roof technology, Amazon ordered a 50 m<sup>2</sup> of unique solar side walk developed by Apollo





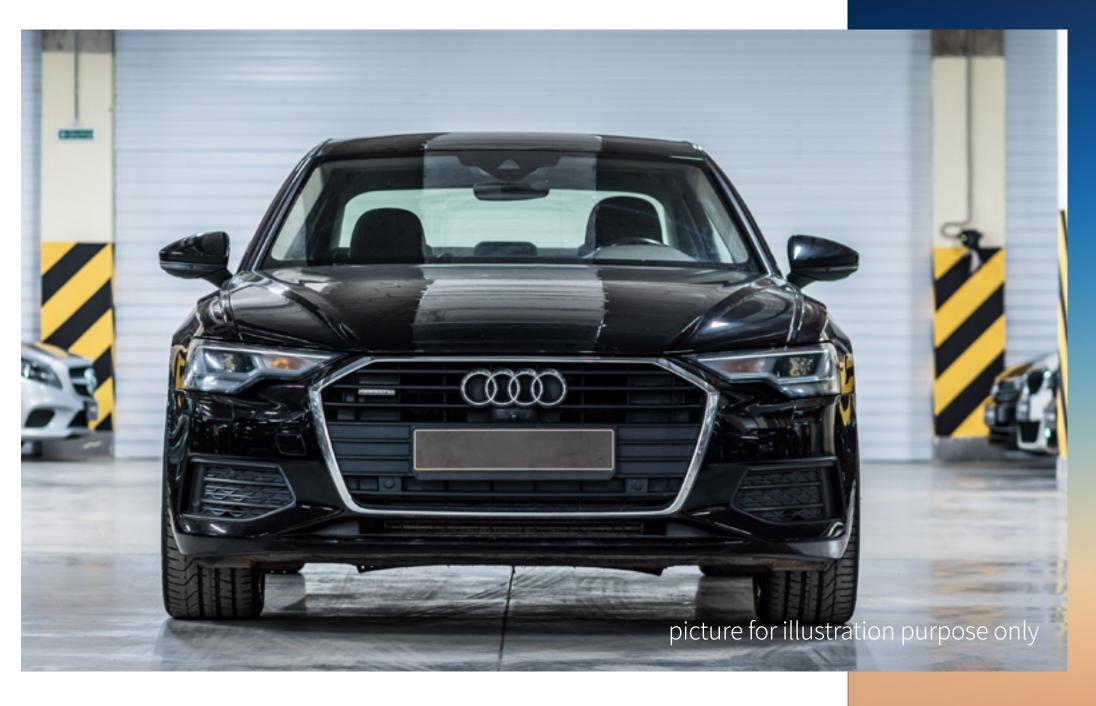
### Solar in the Automotive industry

Implementation collaboration in the production process (OEM)

The company has collaborated with **Audi**, one of the most innovative car companies in the world

The innovative solar roof developed by Apollo and Audi was recently nominated finalist of the 2022 JEC awards - the most prestigious innovation competition in the world in the field of composite materials

The winners announcement ceremony will be held in late April in Paris, marking the first unveiling of the solar roof the companies have been developing in the last two years





# Solar in the Automotive industry

The company develops various solar solutions for large international companies















# Solar in the Automotive Industry

#### After Market Products

- · The company cooperates, develops and installs diffident solar systems for various international companies in the After-Market field such as trucks, buses and small electric vehicles
- The company has won a NIS ~3M tender for supplying solar kits to maintain battery life in vehicles and generators while inactive. According to the tender terms, the kits will be provided over a period of 9 months starting April 2022







### New Products, Research & Development





#### **Apollo 2GO**

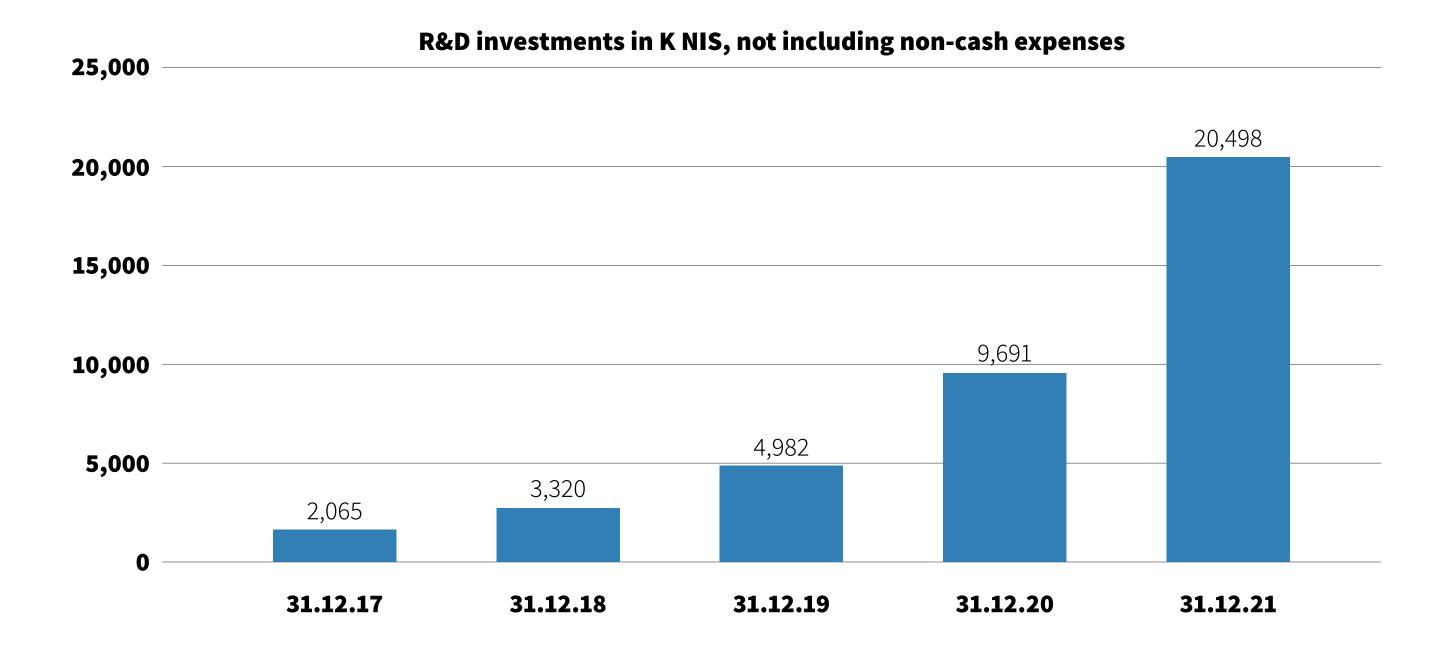
# Innovative, flexible personal solar charger

Using Apollo's flexible solar cell technology in a compact gadget **Converts sunlight to** electricity and charges for charging devices on the go small electric devices (5V) Can be conveniently hung on bags, bicycles, tents and more Lightweight and compact. Foldable to a smartphone size and **USB** connector for can be spread out to the charging various devices size of A4 paper



### Research & Development

The company has a special focus and invests major resources in R&D for improving parameters and development of new and groundbreaking products



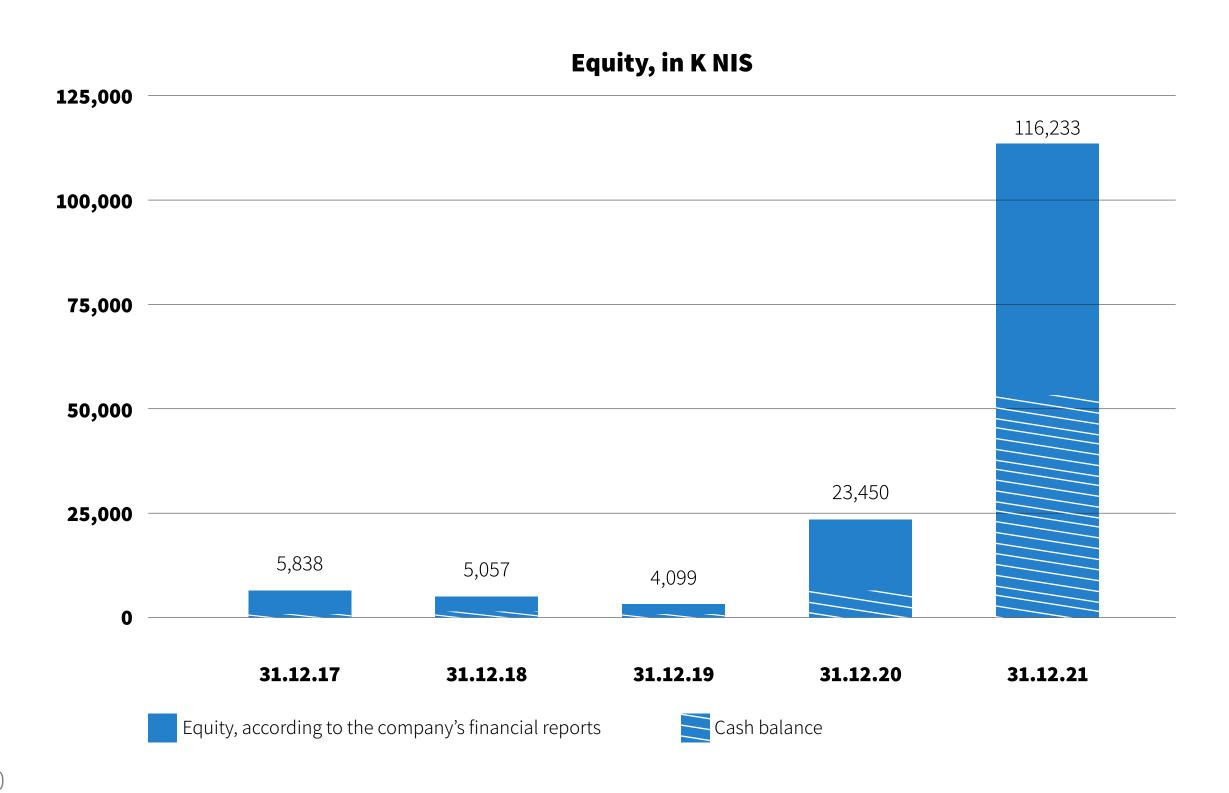


### Financial Overview



### **Financial Strength**

In Q1 2022 Apollo raised approximately 46.8M NIS by rights issue

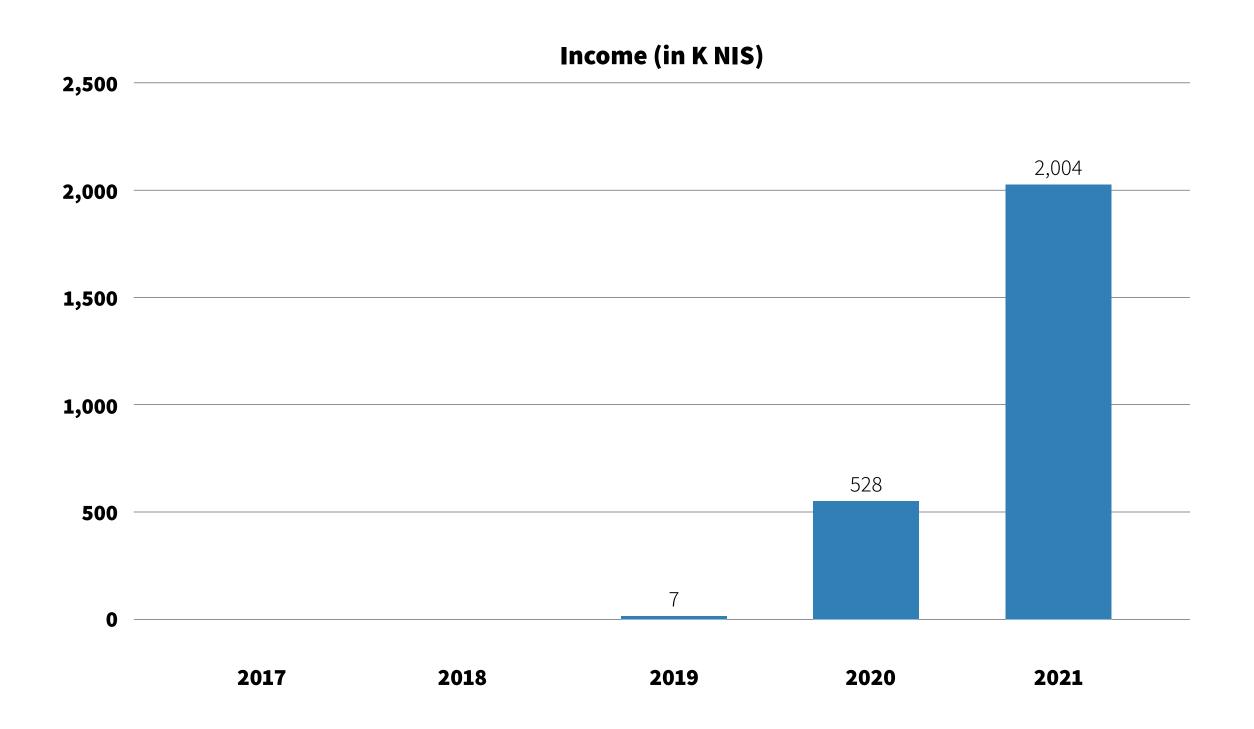


 As to 6/4/2022, the company has no debts



### Sales

The company predicts a continuance in sales growth



 The company's income in 2021 was over NIS 2Man annual increase of about 400%



# Sales Potential in Relation to Production Capabilities

The company is increasing its production capacity to increase sales potential

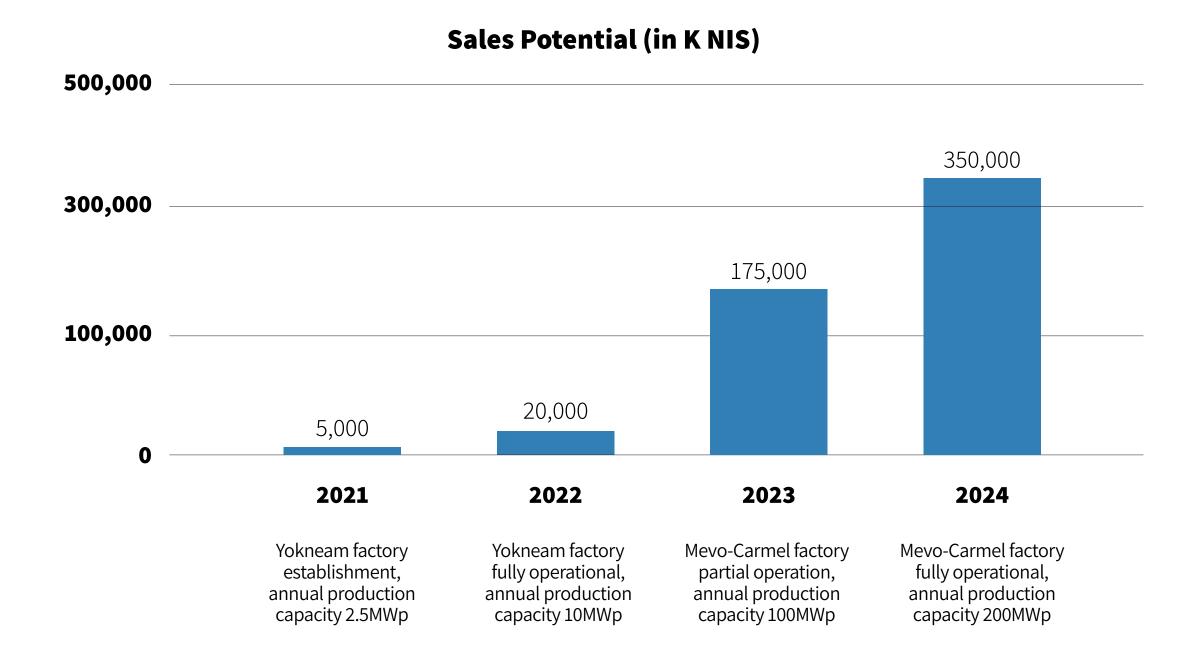


 Diagram shows sales potential in relation to the production capacity of the company and does not constitute a prediction and/or sales forecast for the future



# Moving Forward

- Growth continuity in every parameter Increase production capacity by establishing a 190MWp factory
- Moving from pilots to commercial sales
   In grid-connected solar market
- Increasing sales in the off-grid solar-market Electric vehicle markets, truck fleets, buses, etc.
- Technological improvements
   In constant R&D to improve efficiency,
   durability and other key parameters
- Continue to develop innovative products
   Demonstration of a unique solar sidewalk,
   developments additional products to the
   automotive field and more



## Thank You

www.apollo-power.com